



December 2025 Medigap Enrollment & Market Share

Prepared for

**UnitedHealthcare Ins Co, UnitedHealthcare Ins Co of America
& UnitedHealthcare Ins Co of NY**

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Introduction

Medicare Supplement Insurance, also known as Medigap insurance, is health insurance sold by private insurance companies to fill coverage gaps for beneficiaries enrolled in the Original Medicare Program, Medicare Parts A and B. These policies help pay some of the health care costs that Original Medicare doesn't cover. Insurance companies offer standardized Medigap plan types that provide different levels of coverage based on benefits mandated by law.

This report was prepared expressly for use by UnitedHealthcare Ins Co, UnitedHealthcare Ins Co of America & UnitedHealthcare Ins Co of NY to objectively report UnitedHealth's Medigap membership and market share representing the AARP Medicare Supplement Program. The source of the data is the *Medicare Supplement Insurance Experience Exhibit* that insurers file annually with state insurance regulators and the National Association of Insurance Commissioners (NAIC). Membership and market share are "as reported" by carrier and aggregated by parent company to reflect Medigap business as of December 31, 2025. Enrollment figures for carriers other than UnitedHealthcare Ins Co, while presented anonymously, are actual accounts.

The United States and California Medigap Enrollment & Market Share by Leading Carrier tables also contain Medicare Supplement enrollment as filed with the California Department of Managed Health Care (CA DMHC), as of December 31, 2025. The CA DMHC enrollment is not currently available by the Standardized Plan Type.

Some beneficiaries are enrolled in "pre-standardized" Medigap plans; this refers to policies issued before the government developed the model to standardize benefits across plans. A few states also permit "other" Medigap plans to be offered. By statute, "other" plans differ from model standardized Medigap plans.

Mark Farrah Associates is a licensed data distributor for the NAIC (National Association of Insurance Commissioners). Should you have questions about this report, please contact Mark Farrah Associates.

Though every effort was made to accurately report data as filed by the carriers, Mark Farrah Associates does not guarantee freedom from errors, and we do not assume liability for the accuracy of the information provided in this report. Should readers encounter data anomalies, please contact Mark Farrah Associates.

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United States Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	4,266,891	29.70%
Medigap Carrier 2	1,303,997	9.08%
Medigap Carrier 3	1,210,986	8.43%
Medigap Carrier 4	953,333	6.63%
Medigap Carrier 5	882,238	6.14%
Medigap Carrier 6	498,367	3.47%
Medigap Carrier 7	305,028	2.12%
Medigap Carrier 8	253,122	1.76%
Medigap Carrier 9	244,865	1.70%
Medigap Carrier 10	243,103	1.69%
Medigap Carrier 11	202,128	1.41%
Medigap Carrier 12	199,954	1.39%
Medigap Carrier 13	171,739	1.20%
Medigap Carrier 14	163,218	1.14%
Medigap Carrier 15	158,641	1.10%
Medigap Carrier 16	156,483	1.09%
Medigap Carrier 17	153,526	1.07%
Medigap Carrier 18	145,423	1.01%
Medigap Carrier 19	136,647	0.95%
Medigap Carrier 20	123,563	0.86%
All Other Medigap Carriers	2,595,280	18.06%
Total	14,368,532	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co, UnitedHealthcare Ins Co of America & UnitedHealthcare Ins Co of NY.

**Membership and market share are “as reported” by carrier and aggregated by parent company (includes both individual and group insurance).

Key Observations:

- Over 14 million Medicare beneficiaries nationwide are enrolled in a Medigap plan.
- With over 4.2 million members, UnitedHealthcare Ins Co covers more enrollees than any other company.
- UnitedHealthcare Ins Co plans enroll almost 30% of the U.S. Medigap market.

United States Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	55,721	0.40%
B	104,641	0.76%
C	259,993	1.88%
D	85,800	0.62%
E	21,980	0.16%
F	4,169,443	30.18%
G	6,321,431	45.76%
H	14,247	0.10%
I	26,210	0.19%
J	195,197	1.41%
K	52,481	0.38%
L	23,344	0.17%
M	10,765	0.08%
N	1,513,938	10.96%
Other	841,876	6.09%
Pre-Standardized	117,240	0.85%
Total	13,814,307	100.00%

Key Observation:

- Nationwide, over 45% of all Medigap enrollees chose Plan G over other plan types.
- It is important to note that an additional 554,225 members are enrolled in Medigap plans regulated by the California Department of Managed Health Care. The CA DMHC enrollment is not currently available by the Standardized Plan Type.

Alabama Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	77,799	48.66%
UNITEDHEALTHCARE INS CO	26,398	16.51%
Medigap Carrier 3	16,114	10.08%
Medigap Carrier 4	7,711	4.82%
All Other Medigap Carriers	31,846	19.92%
Total	159,868	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 159,868 Medicare beneficiaries in Alabama.
- UnitedHealthcare Ins Co provides Medigap coverage for over 16% of those with policies in the state.

Alabama Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	218	0.14%
B	46,158	28.87%
C	888	0.56%
D	223	0.14%
E	31	0.02%
F	44,287	27.70%
G	54,710	34.22%
H	6	0.00%
I	51	0.03%
J	542	0.34%
K	255	0.16%
L	89	0.06%
M	6	0.00%
N	12,381	7.74%
Other	2	0.00%
Pre-Standardized	21	0.01%
Total	159,868	100.00%

Key Observation:

- In Alabama, over 34% of those enrolled in Medigap plans have chosen Plan G.

Alaska Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	10,464	45.13%
Medigap Carrier 2	2,633	11.36%
Medigap Carrier 3	2,190	9.45%
Medigap Carrier 4	2,111	9.10%
All Other Medigap Carriers	5,788	24.96%
Total	23,186	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 23,186 Medicare beneficiaries in Alaska.
- UnitedHealthcare Ins Co provides Medigap coverage for 45% of those with policies in the state.

Alaska Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	147	0.63%
B	56	0.24%
C	196	0.85%
D	29	0.13%
E	13	0.06%
F	7,835	33.79%
G	11,229	48.43%
H	5	0.02%
I	83	0.36%
J	471	2.03%
K	296	1.28%
L	168	0.72%
M	0	0.00%
N	2,641	11.39%
Other	6	0.03%
Pre-Standardized	11	0.05%
Total	23,186	100.00%

Key Observation:

- In Alaska, over 48% of those enrolled in Medigap plans have chosen Plan G.

Arizona Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	151,946	41.86%
Medigap Carrier 2	57,233	15.77%
Medigap Carrier 3	32,150	8.86%
Medigap Carrier 4	31,156	8.58%
All Other Medigap Carriers	90,522	24.94%
Total	363,007	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 363,007 Medicare beneficiaries in Arizona.
- UnitedHealthcare Ins Co plans provide Medigap coverage for almost 42% of those with policies in the state.

Arizona Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	824	0.23%
B	344	0.09%
C	3,991	1.10%
D	399	0.11%
E	134	0.04%
F	117,758	32.44%
G	201,463	55.50%
H	484	0.13%
I	406	0.11%
J	4,654	1.28%
K	1,364	0.38%
L	610	0.17%
M	14	0.00%
N	30,484	8.40%
Other	0	0.00%
Pre-Standardized	78	0.02%
Total	363,007	100.00%

Key Observations:

- In Arizona, Plan G is the most popular Medigap plan type, covering more than 55% of those enrolled.

Arkansas Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	107,770	61.36%
UNITEDHEALTHCARE INS CO *	14,774	8.41%
Medigap Carrier 3	10,572	6.02%
Medigap Carrier 4	8,951	5.10%
All Other Medigap Carriers	33,570	19.11%
Total	175,637	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 175,637 Medicare beneficiaries in Arkansas.
- UnitedHealthcare Ins Co plans provide Medigap coverage for over 8% of those with policies in the state.

Arkansas Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	246	0.14%
B	119	0.07%
C	410	0.23%
D	212	0.12%
E	18	0.01%
F	20,936	11.92%
G	35,711	20.33%
H	4	0.00%
I	50	0.03%
J	695	0.40%
K	224	0.13%
L	113	0.06%
M	5	0.00%
N	9,100	5.18%
Other	0	0.00%
Pre-Standardized	107,794	61.37%
Total	175,637	100.00%

Key Observation:

- In Arkansas, Pre-Standardized plans are most popular, covering over 61% of those enrolled.

California Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	391,524	32.91%
Medigap Carrier 2	305,028	25.64%
Medigap Carrier 3	246,995	20.76%
Medigap Carrier 4	45,784	3.85%
All Other Medigap Carriers	200,302	16.84%
Total	1,189,633	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 1,189,633 Medicare beneficiaries in California.
- UnitedHealthcare Ins Co provides Medigap coverage for nearly 33% of those with policies in the state.

California Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	3,180	0.50%
B	1,433	0.23%
C	4,003	0.63%
D	846	0.13%
E	291	0.05%
F	274,823	43.25%
G	252,266	39.70%
H	262	0.04%
I	1,696	0.27%
J	24,999	3.93%
K	4,744	0.75%
L	1,693	0.27%
M	7	0.00%
N	64,628	10.17%
Other	0	0.00%
Pre-Standardized	537	0.08%
Total	635,408	100.00%

Key Observation:

- In California, over 43% of those enrolled in Medigap plans have chosen Plan F.
- It is important to note that an additional 554,225 members are enrolled in Medigap plans regulated by the California Department of Managed Health Care. The CA DMHC enrollment is not currently available by the Standardized Plan Type.

Colorado Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	106,071	42.72%
Medigap Carrier 2	36,704	14.78%
Medigap Carrier 3	22,144	8.92%
Medigap Carrier 4	20,936	8.43%
All Other Medigap Carriers	62,437	25.15%
Total	248,292	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 248,292 Medicare beneficiaries in Colorado.
- UnitedHealthcare Ins Co provides Medigap coverage for well over 42% of those with policies in the state.

Colorado Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	815	0.33%
B	417	0.17%
C	935	0.38%
D	463	0.19%
E	66	0.03%
F	63,877	25.73%
G	150,194	60.49%
H	187	0.08%
I	361	0.15%
J	2,621	1.06%
K	1,037	0.42%
L	751	0.30%
M	6	0.00%
N	26,503	10.67%
Other	0	0.00%
Pre-Standardized	59	0.02%
Total	248,292	100.00%

Key Observation:

- In Colorado, Plan G is the most popular Medigap plan type covering over 60% of those enrolled.

Connecticut Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	74,480	53.51%
Medigap Carrier 2	29,611	21.27%
Medigap Carrier 3	18,077	12.99%
Medigap Carrier 4	5,610	4.03%
All Other Medigap Carriers	11,411	8.20%
Total	139,189	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 139,189 Medicare beneficiaries in Connecticut.
- UnitedHealthcare Ins Co provides Medigap coverage for over 53% of those with policies in the state.

Connecticut Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	1,004	0.72%
B	819	0.59%
C	1,595	1.15%
D	322	0.23%
E	142	0.10%
F	36,084	25.92%
G	48,136	34.58%
H	2,463	1.77%
I	345	0.25%
J	7,415	5.33%
K	1,173	0.84%
L	547	0.39%
M	0	0.00%
N	38,974	28.00%
Other	0	0.00%
Pre-Standardized	170	0.12%
Total	139,189	100.00%

Key Observation:

- In Connecticut, over 34% of those enrolled in Medigap plans have chosen Plan G.

Delaware Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	38,076	56.38%
Medigap Carrier 2	14,892	22.05%
Medigap Carrier 3	4,109	6.08%
Medigap Carrier 4	1,978	2.93%
All Other Medigap Carriers	8,479	12.56%
Total	67,534	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 67,534 Medicare beneficiaries in Delaware.
- UnitedHealthcare Ins Co provides Medigap coverage for over 56% of those with policies in the state.

Delaware Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	301	0.45%
B	311	0.46%
C	914	1.35%
D	1,225	1.81%
E	119	0.18%
F	22,886	33.89%
G	28,503	42.21%
H	46	0.07%
I	394	0.58%
J	1,741	2.58%
K	505	0.75%
L	163	0.24%
M	0	0.00%
N	10,395	15.39%
Other	0	0.00%
Pre-Standardized	31	0.05%
Total	67,534	100.00%

Key Observation:

- In Delaware, 42% of those enrolled in Medigap plans have chosen Plan G.

District of Columbia Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	8,715	70.12%
Medigap Carrier 2	1,760	14.16%
Medigap Carrier 3	817	6.57%
Medigap Carrier 4	272	2.19%
All Other Medigap Carriers	864	6.95%
Total	12,428	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 12,428 Medicare beneficiaries in the District of Columbia.
- UnitedHealthcare Ins Co provides Medigap coverage for 70% of those with policies in the district.

District of Columbia Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	80	0.64%
B	52	0.42%
C	147	1.18%
D	22	0.18%
E	15	0.12%
F	5,508	44.32%
G	4,695	37.78%
H	2	0.02%
I	54	0.43%
J	634	5.10%
K	90	0.72%
L	42	0.34%
M	2	0.02%
N	1,065	8.57%
Other	0	0.00%
Pre-Standardized	20	0.16%
Total	12,428	100.00%

Key Observation:

- In the District of Columbia, 44% of those enrolled in Medigap plans have chosen Plan F.

Florida Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	485,833	50.73%
Medigap Carrier 2	154,022	16.08%
Medigap Carrier 3	124,858	13.04%
Medigap Carrier 4	43,673	4.56%
All Other Medigap Carriers	149,360	15.59%
Total	957,746	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 957,746 Medicare beneficiaries in Florida.
- UnitedHealthcare Ins Co provides Medigap coverage for well over 50% of those with policies in the state.

Florida Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	3,583	0.37%
B	10,473	1.09%
C	21,460	2.24%
D	21,327	2.23%
E	2,975	0.31%
F	416,688	43.51%
G	319,367	33.35%
H	611	0.06%
I	2,340	0.24%
J	36,132	3.77%
K	6,516	0.68%
L	2,185	0.23%
M	85	0.01%
N	106,426	11.11%
Other	6,769	0.71%
Pre-Standardized	809	0.08%
Total	957,746	100.00%

Key Observation:

- In Florida, over 43% of those enrolled in Medigap plans have chosen Plan F.

Georgia Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	100,266	25.94%
Medigap Carrier 2	78,391	20.28%
Medigap Carrier 3	75,437	19.52%
Medigap Carrier 4	36,654	9.48%
All Other Medigap Carriers	95,729	24.77%
Total	386,477	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 386,477 Medicare beneficiaries in Georgia.
- UnitedHealthcare Ins Co provides Medigap coverage for nearly 26% of those with policies in the state.

Georgia Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	935	0.24%
B	843	0.22%
C	4,494	1.16%
D	942	0.24%
E	2,038	0.53%
F	115,574	29.90%
G	213,931	55.35%
H	31	0.01%
I	433	0.11%
J	4,840	1.25%
K	1,046	0.27%
L	358	0.09%
M	10	0.00%
N	40,777	10.55%
Other	5	0.00%
Pre-Standardized	220	0.06%
Total	386,477	100.00%

Key Observation:

- In Georgia, Plan G is the most popular plan type covering over 55% of those enrolled.

Guam Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	562	83.51%
Medigap Carrier 2	111	16.49%
Medigap Carrier 3	-	0.00%
Medigap Carrier 4	-	0.00%
All Other Medigap Carriers	-	0.00%
Total	673	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 673 Medicare beneficiaries in Guam.
- UnitedHealthcare Ins Co provides Medigap coverage for over 83% of those with policies in Guam.

Guam Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	30	4.46%
B	62	9.21%
C	79	11.74%
D	-	0.00%
E	-	0.00%
F	290	43.09%
G	138	20.51%
H	-	0.00%
I	-	0.00%
J	10	1.49%
K	5	0.74%
L	4	0.59%
M	-	0.00%
N	55	8.17%
Other	-	0.00%
Pre-Standardized	-	0.00%
Total	673	100.00%

Key Observation:

- In Guam, 43% of those enrolled in Medigap plans have chosen Plan F.

Hawaii Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	10,418	72.84%
Medigap Carrier 2	1,157	8.09%
Medigap Carrier 3	717	5.01%
Medigap Carrier 4	567	3.96%
All Other Medigap Carriers	1,443	10.09%
Total	14,302	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 14,302 Medicare beneficiaries in Hawaii.
- UnitedHealthcare Ins Co provides Medigap coverage for close to 73% of those with policies in the state.

Hawaii Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	55	0.38%
B	30	0.21%
C	136	0.95%
D	12	0.08%
E	4	0.03%
F	5,389	37.68%
G	5,360	37.48%
H	0	0.00%
I	24	0.17%
J	242	1.69%
K	163	1.14%
L	50	0.35%
M	1	0.01%
N	2,830	19.79%
Other	0	0.00%
Pre-Standardized	6	0.04%
Total	14,302	100.00%

Key Observations:

- In Hawaii, over 37% of those enrolled in Medigap plans have chosen Plan F, slightly ahead of Plan G.

Idaho Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	18,835	20.15%
UNITEDHEALTHCARE INS CO	17,431	18.65%
Medigap Carrier 3	16,131	17.26%
Medigap Carrier 4	10,060	10.76%
All Other Medigap Carriers	31,021	33.19%
Total	93,478	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 93,478 Medicare beneficiaries in Idaho.
- UnitedHealthcare Ins Co provides Medigap coverage for over 18% of those with policies in the state.

Idaho Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	295	0.32%
B	114	0.12%
C	341	0.36%
D	80	0.09%
E	20	0.02%
F	26,154	27.98%
G	55,134	58.98%
H	82	0.09%
I	41	0.04%
J	1,483	1.59%
K	559	0.60%
L	120	0.13%
M	6	0.01%
N	9,037	9.67%
Other	0	0.00%
Pre-Standardized	12	0.01%
Total	93,478	100.00%

Key Observation:

- In Idaho, Plan G is the most popular plan type covering nearly 59% of those enrolled.

Illinois Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	357,588	47.04%
UNITEDHEALTHCARE INS CO *	120,522	15.86%
Medigap Carrier 3	109,148	14.36%
Medigap Carrier 4	47,249	6.22%
All Other Medigap Carriers	125,613	16.53%
Total	760,120	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 760,120 Medicare beneficiaries in Illinois.
- UnitedHealthcare Ins Co plans provide Medigap coverage for close to 16% of those with policies in the state.

Illinois Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	1,597	0.21%
B	1,254	0.16%
C	5,948	0.78%
D	5,080	0.67%
E	355	0.05%
F	273,354	35.96%
G	399,327	52.53%
H	2,030	0.27%
I	303	0.04%
J	2,808	0.37%
K	929	0.12%
L	916	0.12%
M	6	0.00%
N	65,712	8.64%
Other	0	0.00%
Pre-Standardized	501	0.07%
Total	760,120	100.00%

Key Observation:

- In Illinois, over 52% of those enrolled in Medigap plans have chosen Plan G.

Indiana Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	95,651	25.54%
Medigap Carrier 2	61,381	16.39%
Medigap Carrier 3	35,547	9.49%
Medigap Carrier 4	26,632	7.11%
All Other Medigap Carriers	155,257	41.46%
Total	374,468	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 374,468 Medicare beneficiaries in Indiana.
- UnitedHealthcare Ins Co plans provide Medigap coverage for over 25% of those with policies in the state.

Indiana Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	902	0.24%
B	704	0.19%
C	2,570	0.69%
D	1,518	0.41%
E	363	0.10%
F	99,043	26.45%
G	229,838	61.38%
H	68	0.02%
I	459	0.12%
J	2,788	0.74%
K	583	0.16%
L	465	0.12%
M	50	0.01%
N	34,952	9.33%
Other	0	0.00%
Pre-Standardized	165	0.04%
Total	374,468	100.00%

Key Observation:

- In Indiana, 61% of those enrolled in Medigap plans have chosen Plan G.

Iowa Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	141,974	48.60%
Medigap Carrier 2	36,213	12.40%
Medigap Carrier 3	18,387	6.29%
Medigap Carrier 4	17,968	6.15%
All Other Medigap Carriers	77,607	26.56%
Total	292,149	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 292,149 Medicare beneficiaries in Iowa.
- UnitedHealthcare Ins Co provides Medigap coverage for 6% of those with policies in the state.
- With 17,656 enrolled, UnitedHealthcare Ins Co is now the 5th largest carrier in Iowa, down from 3rd last year.

Iowa Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	478	0.16%
B	89	0.03%
C	535	0.18%
D	530	0.18%
E	653	0.22%
F	131,679	45.07%
G	144,801	49.56%
H	17	0.01%
I	54	0.02%
J	1,079	0.37%
K	176	0.06%
L	297	0.10%
M	4	0.00%
N	10,874	3.72%
Other	600	0.21%
Pre-Standardized	283	0.10%
Total	292,149	100.00%

Key Observation:

- In Iowa, over 49% of those enrolled in Medigap plans have chosen Plan G.

Kansas Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	79,311	31.08%
Medigap Carrier 2	31,059	12.17%
Medigap Carrier 3	24,861	9.74%
UNITEDHEALTHCARE INS CO *	24,104	9.45%
All Other Medigap Carriers	95,824	37.55%
Total	255,159	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 255,159 Medicare beneficiaries in Kansas.
- UnitedHealthcare Ins Co plans provide Medigap coverage for over 9% of those with policies in the state.
- UnitedHealthcare Ins Co plans combined are now the 4th largest carrier in Kansas, down from 3rd last year.

Kansas Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	483	0.19%
B	180	0.07%
C	8,164	3.20%
D	638	0.25%
E	194	0.08%
F	85,103	33.35%
G	132,986	52.12%
H	8	0.00%
I	136	0.05%
J	731	0.29%
K	688	0.27%
L	190	0.07%
M	7	0.00%
N	25,577	10.02%
Other	0	0.00%
Pre-Standardized	74	0.03%
Total	255,159	100.00%

Key Observation:

- In Kansas, 52% of those enrolled in Medigap plans have chosen Plan G.

Kentucky Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	62,951	29.43%
UNITEDHEALTHCARE INS CO	48,701	22.77%
Medigap Carrier 3	19,255	9.00%
Medigap Carrier 4	18,981	8.87%
All Other Medigap Carriers	64,041	29.94%
Total	213,929	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 213,929 Medicare beneficiaries in Kentucky.
- UnitedHealthcare Ins Co provides Medigap coverage for close to 23% of those with policies in the state.

Kentucky Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	504	0.24%
B	1,015	0.47%
C	4,215	1.97%
D	477	0.22%
E	1,709	0.80%
F	74,963	35.04%
G	106,494	49.78%
H	431	0.20%
I	294	0.14%
J	1,143	0.53%
K	506	0.24%
L	231	0.11%
M	4	0.00%
N	21,785	10.18%
Other	0	0.00%
Pre-Standardized	158	0.07%
Total	213,929	100.00%

Key Observation:

- In Kentucky, Plan G is the most popular plan type covering close to 50% of those enrolled in Medigap.

Louisiana Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	50,235	32.33%
UNITEDHEALTHCARE INS CO	30,523	19.64%
Medigap Carrier 3	16,297	10.49%
Medigap Carrier 4	11,252	7.24%
All Other Medigap Carriers	47,077	30.30%
Total	155,384	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 155,384 Medicare beneficiaries in Louisiana.
- UnitedHealthcare Ins Co provides Medigap coverage for over 19% of those with policies in the state.

Louisiana Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	201	0.13%
B	752	0.48%
C	709	0.46%
D	171	0.11%
E	29	0.02%
F	50,819	32.71%
G	86,492	55.66%
H	56	0.04%
I	176	0.11%
J	487	0.31%
K	386	0.25%
L	220	0.14%
M	4	0.00%
N	14,769	9.50%
Other	0	0.00%
Pre-Standardized	113	0.07%
Total	155,384	100.00%

Key Observation:

- In Louisiana, more than 55% of those enrolled in Medigap plans have chosen Plan G.

Maine Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	22,827	42.31%
Medigap Carrier 2	19,601	36.33%
Medigap Carrier 3	2,922	5.42%
Medigap Carrier 4	2,456	4.55%
All Other Medigap Carriers	6,143	11.39%
Total	53,949	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 53,949 Medicare beneficiaries in Maine.
- UnitedHealthcare Ins Co provides Medigap coverage for over 42% of those with policies in the state.

Maine Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	402	0.75%
B	220	0.41%
C	1,679	3.11%
D	105	0.19%
E	153	0.28%
F	22,269	41.28%
G	18,805	34.86%
H	11	0.02%
I	425	0.79%
J	1,387	2.57%
K	229	0.42%
L	105	0.19%
M	43	0.08%
N	8,106	15.03%
Other	0	0.00%
Pre-Standardized	10	0.02%
Total	53,949	100.00%

Key Observation:

- In Maine, over 41% of those enrolled in Medigap plans have chosen Plan F.

Maryland Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	96,357	35.56%
Medigap Carrier 2	45,953	16.96%
Medigap Carrier 3	33,414	12.33%
Medigap Carrier 4	21,151	7.80%
All Other Medigap Carriers	74,120	27.35%
Total	270,995	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 270,995 Medicare beneficiaries in Maryland.
- UnitedHealthcare Ins Co provides Medigap coverage for more than 35% of those with policies in the state.

Maryland Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	3,397	1.25%
B	1,609	0.59%
C	4,734	1.75%
D	1,018	0.38%
E	146	0.05%
F	85,340	31.49%
G	121,546	44.85%
H	369	0.14%
I	211	0.08%
J	4,570	1.69%
K	1,796	0.66%
L	789	0.29%
M	42	0.02%
N	45,189	16.68%
Other	0	0.00%
Pre-Standardized	239	0.09%
Total	270,995	100.00%

Key Observation:

- In Maryland, close to 45% of those enrolled in Medigap plans have chosen Plan G.

Massachusetts Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	244,865	70.50%
UNITEDHEALTHCARE INS CO	43,716	12.59%
Medigap Carrier 3	41,868	12.05%
Medigap Carrier 4	9,860	2.84%
All Other Medigap Carriers	7,002	2.02%
Total	347,311	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 347,311 Medicare beneficiaries in Massachusetts.
- UnitedHealthcare Ins Co provides Medigap coverage for over 12% of those with policies in the state.
- UnitedHealthcare Ins Co is now the 2nd largest carrier in Massachusetts, up from 3rd last year.

Massachusetts Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	82	0.02%
B	34	0.01%
C	325	0.09%
D	23	0.01%
E	34	0.01%
F	2,830	0.81%
G	682	0.20%
H	9	0.00%
I	83	0.02%
J	591	0.17%
K	86	0.02%
L	22	0.01%
M	9,860	2.84%
N	881	0.25%
Other	331,703	95.51%
Pre-Standardized	66	0.02%
Total	347,311	100.00%

Key Observation:

- In Massachusetts, over 95% of those enrolled are covered by plans categorized as “Other” types.

Michigan Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	125,884	33.60%
Medigap Carrier 2	99,677	26.60%
Medigap Carrier 3	28,391	7.58%
Medigap Carrier 4	27,698	7.39%
All Other Medigap Carriers	93,008	24.82%
Total	374,658	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 374,658 Medicare beneficiaries in Michigan.
- UnitedHealthcare Ins Co provides Medigap coverage for over 33% of those with policies in the state.

Michigan Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	3,118	0.83%
B	390	0.10%
C	45,248	12.08%
D	2,038	0.54%
E	99	0.03%
F	82,986	22.15%
G	185,101	49.41%
H	34	0.01%
I	324	0.09%
J	2,580	0.69%
K	1,052	0.28%
L	356	0.10%
M	1	0.00%
N	50,233	13.41%
Other	0	0.00%
Pre-Standardized	1,098	0.29%
Total	374,658	100.00%

Key Observation:

- In Michigan, over 49% of those enrolled in Medigap plans have chosen Plan G.

Minnesota Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	153,526	73.02%
UNITEDHEALTHCARE INS CO	18,723	8.91%
Medigap Carrier 3	12,595	5.99%
Medigap Carrier 4	9,016	4.29%
All Other Medigap Carriers	16,385	7.79%
Total	210,245	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 210,245 Medicare beneficiaries in Minnesota.
- UnitedHealthcare Ins Co provides Medigap coverage for almost 9% of those with policies in the state.

Minnesota Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	31	0.01%
B	1,193	0.57%
C	107	0.05%
D	6	0.00%
E	3,957	1.88%
F	1,739	0.83%
G	540	0.26%
H	14	0.01%
I	71	0.03%
J	691	0.33%
K	48	0.02%
L	28	0.01%
M	269	0.13%
N	1,293	0.61%
Other	200,201	95.22%
Pre-Standardized	57	0.03%
Total	210,245	100.00%

Key Observation:

- In Minnesota, 95% of those enrolled are covered by plans categorized as “Other”.

Mississippi Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	30,972	19.50%
Medigap Carrier 2	29,064	18.29%
UNITEDHEALTHCARE INS CO *	20,267	12.76%
Medigap Carrier 4	8,478	5.34%
All Other Medigap Carriers	70,087	44.12%
Total	158,868	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 158,868 Medicare beneficiaries in Mississippi.
- UnitedHealthcare Ins Co plans provide Medigap coverage for close to 13% of those with policies in the state.

Mississippi Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	351	0.22%
B	310	0.20%
C	849	0.53%
D	270	0.17%
E	30	0.02%
F	59,450	37.42%
G	80,981	50.97%
H	17	0.01%
I	57	0.04%
J	1,391	0.88%
K	297	0.19%
L	177	0.11%
M	2	0.00%
N	14,605	9.19%
Other	0	0.00%
Pre-Standardized	81	0.05%
Total	158,868	100.00%

Key Observation:

- In Mississippi, nearly 51% of those enrolled in Medigap plans have chosen Plan G.

Missouri Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	94,126	29.85%
Medigap Carrier 2	42,564	13.50%
Medigap Carrier 3	41,543	13.18%
Medigap Carrier 4	34,009	10.79%
All Other Medigap Carriers	103,066	32.69%
Total	315,308	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 315,308 Medicare beneficiaries in Missouri.
- UnitedHealthcare Ins Co provides Medigap coverage for close to 30% of those with policies in the state.

Missouri Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	1,705	0.54%
B	609	0.19%
C	3,121	0.99%
D	1,759	0.56%
E	257	0.08%
F	95,276	30.22%
G	184,027	58.36%
H	120	0.04%
I	627	0.20%
J	3,596	1.14%
K	575	0.18%
L	462	0.15%
M	5	0.00%
N	22,968	7.28%
Other	0	0.00%
Pre-Standardized	201	0.06%
Total	315,308	100.00%

Key Observation:

- In Missouri, Plan G is the most popular plan type covering over 58% of those enrolled in Medigap plans.

Montana Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	30,681	30.31%
Medigap Carrier 2	13,218	13.06%
Medigap Carrier 3	12,218	12.07%
UNITEDHEALTHCARE INS CO	10,790	10.66%
All Other Medigap Carriers	34,320	33.90%
Total	101,227	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 101,227 Medicare beneficiaries in Montana.
- UnitedHealthcare Ins Co provides Medigap coverage for over 10% of those with policies in the state.

Montana Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	254	0.25%
B	128	0.13%
C	1,270	1.25%
D	298	0.29%
E	19	0.02%
F	27,840	27.50%
G	62,966	62.20%
H	112	0.11%
I	145	0.14%
J	821	0.81%
K	297	0.29%
L	108	0.11%
M	2	0.00%
N	6,938	6.85%
Other	0	0.00%
Pre-Standardized	29	0.03%
Total	101,227	100.00%

Key Observation:

- In Montana, over 62% of those enrolled in Medigap plans have chosen Plan G.

Nebraska Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	50,783	30.24%
Medigap Carrier 2	28,234	16.81%
Medigap Carrier 3	13,988	8.33%
Medigap Carrier 4	11,687	6.96%
All Other Medigap Carriers	63,224	37.65%
Total	167,916	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 167,916 Medicare beneficiaries in Nebraska.
- UnitedHealthcare Ins Co provides Medigap coverage for over 5% of those with policies in the state.
- With 8,710 enrolled, UnitedHealthcare Ins Co is now the 6th largest carrier in Nebraska, down from 5th last year.

Nebraska Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	226	0.13%
B	165	0.10%
C	824	0.49%
D	283	0.17%
E	9	0.01%
F	50,264	29.93%
G	101,267	60.31%
H	14	0.01%
I	60	0.04%
J	573	0.34%
K	126	0.08%
L	225	0.13%
M	10	0.01%
N	7,634	4.55%
Other	6133	3.65%
Pre-Standardized	103	0.06%
Total	167,916	100.00%

Key Observation:

- In Nebraska, over 60% of those enrolled in Medigap plans have chosen Plan G.

Nevada Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	42,553	41.60%
Medigap Carrier 2	11,033	10.79%
Medigap Carrier 3	10,728	10.49%
Medigap Carrier 4	6,004	5.87%
All Other Medigap Carriers	31,973	31.26%
Total	102,291	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 102,291 Medicare beneficiaries in Nevada.
- UnitedHealthcare Ins Co provides Medigap coverage for over 41% of those with policies in the state.

Nevada Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	523	0.51%
B	142	0.14%
C	512	0.50%
D	76	0.07%
E	32	0.03%
F	34,074	33.31%
G	52,692	51.51%
H	10	0.01%
I	139	0.14%
J	1,527	1.49%
K	557	0.54%
L	233	0.23%
M	0	0.00%
N	11,757	11.49%
Other	0	0.00%
Pre-Standardized	17	0.02%
Total	102,291	100.00%

Key Observation:

- In Nevada, over 51% of those enrolled in Medigap plans have chosen Plan G.

New Hampshire Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	46,445	42.61%
UNITEDHEALTHCARE INS CO	23,278	21.36%
Medigap Carrier 3	11,402	10.46%
Medigap Carrier 4	5,820	5.34%
All Other Medigap Carriers	22,056	20.23%
Total	109,001	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 109,001 Medicare beneficiaries in New Hampshire.
- UnitedHealthcare Ins Co provides Medigap coverage for over 21% of those with policies in the state.

New Hampshire Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	551	0.51%
B	272	0.25%
C	591	0.54%
D	312	0.29%
E	157	0.14%
F	28,604	26.24%
G	52,186	47.88%
H	59	0.05%
I	103	0.09%
J	5,303	4.87%
K	401	0.37%
L	264	0.24%
M	92	0.08%
N	19,520	17.91%
Other	0	0.00%
Pre-Standardized	586	0.54%
Total	109,001	100.00%

Key Observation:

- In New Hampshire, well over 47% of those enrolled in Medigap plans have chosen Plan G.

New Jersey Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	236,715	45.49%
Medigap Carrier 2	62,737	12.06%
Medigap Carrier 3	50,470	9.70%
Medigap Carrier 4	46,716	8.98%
All Other Medigap Carriers	123,719	23.78%
Total	520,357	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 520,357 Medicare beneficiaries in New Jersey.
- UnitedHealthcare Ins Co plans provide Medigap coverage for over 45% of those with policies in the state.

New Jersey Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	2,969	0.57%
B	1,109	0.21%
C	25,683	4.94%
D	6,737	1.29%
E	159	0.03%
F	134,031	25.76%
G	228,277	43.87%
H	1,093	0.21%
I	3,527	0.68%
J	14,076	2.71%
K	2,298	0.44%
L	1,848	0.36%
M	9	0.00%
N	97,905	18.81%
Other	0	0.00%
Pre-Standardized	636	0.12%
Total	520,357	100.00%

Key Observations:

- In New Jersey, close to 44% of those covered by Medigap are enrolled in Plan G.

New Mexico Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	32,943	43.77%
Medigap Carrier 2	13,628	18.11%
Medigap Carrier 3	10,808	14.36%
Medigap Carrier 4	4,850	6.44%
All Other Medigap Carriers	13,030	17.31%
Total	75,259	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 75,259 Medicare beneficiaries in New Mexico.
- UnitedHealthcare Ins Co provides Medigap coverage for well over 43% of those with policies in the state.

New Mexico Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	336	0.45%
B	291	0.39%
C	545	0.72%
D	367	0.49%
E	19	0.03%
F	26,392	35.07%
G	37,986	50.47%
H	14	0.02%
I	234	0.31%
J	1,464	1.95%
K	345	0.46%
L	176	0.23%
M	6	0.01%
N	7,058	9.38%
Other	0	0.00%
Pre-Standardized	26	0.03%
Total	75,259	100.00%

Key Observation:

- In New Mexico, over 50% of those enrolled in Medigap plans have chosen Plan G.

New York Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO of NY	355,895	77.37%
Medigap Carrier 2	44,651	9.71%
Medigap Carrier 3	27,119	5.90%
Medigap Carrier 4	8,578	1.86%
All Other Medigap Carriers	23,752	5.16%
Total	459,995	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 459,995 Medicare beneficiaries in New York.
- UnitedHealthcare Ins Co of NY provides Medigap coverage for over 77% of those with policies in the state.

New York Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	6,164	1.34%
B	6,731	1.46%
C	8,749	1.90%
D	677	0.15%
E	1,168	0.25%
F	163,999	35.65%
G	121,029	26.31%
H	809	0.18%
I	2,529	0.55%
J	3,709	0.81%
K	7,946	1.73%
L	1,914	0.42%
M	6	0.00%
N	134,266	29.19%
Other	0	0.00%
Pre-Standardized	299	0.07%
Total	459,995	100.00%

Key Observation:

- In New York, over 35% of those enrolled in Medigap plans have chosen Plan F.

North Carolina Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	145,423	32.47%
UNITEDHEALTHCARE INS CO *	106,779	23.84%
Medigap Carrier 3	61,273	13.68%
Medigap Carrier 4	42,377	9.46%
All Other Medigap Carriers	92,020	20.55%
Total	447,872	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 447,872 Medicare beneficiaries in North Carolina.
- UnitedHealthcare Ins Co plans provide Medigap coverage for almost 24% of those with policies in the state.

North Carolina Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	1,054	0.24%
B	823	0.18%
C	3,251	0.73%
D	1,811	0.40%
E	273	0.06%
F	146,502	32.71%
G	249,395	55.68%
H	90	0.02%
I	913	0.20%
J	8,402	1.88%
K	967	0.22%
L	475	0.11%
M	37	0.01%
N	33,673	7.52%
Other	0	0.00%
Pre-Standardized	206	0.05%
Total	447,872	100.00%

Key Observation:

- In North Carolina, well over 55% of all Medigap members are enrolled in Plan G.

North Dakota Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	34,122	69.89%
Medigap Carrier 2	2,232	4.57%
Medigap Carrier 3	1,627	3.33%
UNITEDHEALTHCARE INS CO *	1,582	3.24%
All Other Medigap Carriers	9,260	18.97%
Total	48,823	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 48,823 Medicare beneficiaries in North Dakota.
- UnitedHealthcare Ins Co plans provide Medigap coverage for over 3% of those with policies in the state.

North Dakota Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	101	0.21%
B	20	0.04%
C	282	0.58%
D	25	0.05%
E	2	0.00%
F	23,738	48.62%
G	22,180	45.43%
H	5	0.01%
I	17	0.03%
J	195	0.40%
K	21	0.04%
L	10	0.02%
M	0	0.00%
N	1,940	3.97%
Other	272	0.56%
Pre-Standardized	15	0.03%
Total	48,823	100.00%

Key Observation:

- In North Dakota, Plan F is the most popular Medigap plan type, covering over 48% of those enrolled.

Northern Mariana Islands Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	44	81.48%
Medigap Carrier 2	10	18.52%
Medigap Carrier 3	-	0.00%
Medigap Carrier 4	-	0.00%
All Other Medigap Carriers	-	0.00%
Total	54	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 54 Medicare beneficiaries in the Northern Mariana Islands.
- UnitedHealthcare Ins Co provides Medigap coverage for over 81% of those with policies in this U.S. territory.

Northern Mariana Islands Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	-	0.00%
B	8	14.81%
C	4	7.41%
D	-	0.00%
E	-	0.00%
F	18	33.33%
G	14	25.93%
H	-	0.00%
I	-	0.00%
J	-	0.00%
K	-	0.00%
L	1	1.85%
M	-	0.00%
N	9	16.67%
Other	-	0.00%
Pre-Standardized	-	0.00%
Total	54	100.00%

Key Observation:

- In the Northern Mariana Islands, Plan F is the most popular Medigap plan type, covering over 33% of enrollees.

Ohio Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	223,913	36.89%
Medigap Carrier 2	125,097	20.61%
Medigap Carrier 3	68,318	11.25%
Medigap Carrier 4	46,369	7.64%
All Other Medigap Carriers	143,360	23.62%
Total	607,057	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 607,057 Medicare beneficiaries in Ohio.
- UnitedHealthcare Ins Co plans provide Medigap coverage for almost 37% of those with policies in the state.

Ohio Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	1,437	0.24%
B	1,184	0.20%
C	16,444	2.71%
D	2,344	0.39%
E	448	0.07%
F	154,933	25.52%
G	336,333	55.40%
H	136	0.02%
I	988	0.16%
J	5,051	0.83%
K	1,667	0.27%
L	1,595	0.26%
M	9	0.00%
N	84,223	13.87%
Other	0	0.00%
Pre-Standardized	265	0.04%
Total	607,057	100.00%

Key Observation:

- In Ohio, over 55% of those enrolled in Medigap plans have chosen Plan G.

Oklahoma Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	56,949	30.05%
UNITEDHEALTHCARE INS CO *	31,760	16.76%
Medigap Carrier 3	27,973	14.76%
Medigap Carrier 4	13,041	6.88%
All Other Medigap Carriers	59,812	31.56%
Total	189,535	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 189,535 Medicare beneficiaries in Oklahoma.
- UnitedHealthcare Ins Co plans provide Medigap coverage for well over 16% of those with policies in the state.

Oklahoma Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	2,028	1.07%
B	269	0.14%
C	771	0.41%
D	650	0.34%
E	60	0.03%
F	65,340	34.47%
G	101,375	53.49%
H	14	0.01%
I	127	0.07%
J	1,232	0.65%
K	446	0.24%
L	405	0.21%
M	3	0.00%
N	16,718	8.82%
Other	0	0.00%
Pre-Standardized	97	0.05%
Total	189,535	100.00%

Key Observation:

- In Oklahoma, over 53% of those enrolled in Medigap plans have chosen Plan G.

Oregon Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	55,234	28.55%
Medigap Carrier 2	28,076	14.51%
Medigap Carrier 3	23,756	12.28%
Medigap Carrier 4	16,612	8.59%
All Other Medigap Carriers	69,766	36.07%
Total	193,444	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 193,444 Medicare beneficiaries in Oregon.
- UnitedHealthcare Ins Co provides Medigap coverage for over 28% of those with policies in the state.

Oregon Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	507	0.26%
B	134	0.07%
C	932	0.48%
D	311	0.16%
E	46	0.02%
F	43,908	22.70%
G	122,097	63.12%
H	25	0.01%
I	203	0.10%
J	1,143	0.59%
K	867	0.45%
L	277	0.14%
M	1	0.00%
N	22,902	11.84%
Other	0	0.00%
Pre-Standardized	91	0.05%
Total	193,444	100.00%

Key Observation:

- In Oregon, over 63% of those enrolled in Medigap plans have chosen Plan G.

Pennsylvania Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	224,302	33.89%
Medigap Carrier 2	120,068	18.14%
Medigap Carrier 3	55,707	8.42%
Medigap Carrier 4	46,635	7.05%
All Other Medigap Carriers	215,122	32.50%
Total	661,834	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 661,834 Medicare beneficiaries in Pennsylvania.
- UnitedHealthcare Ins Co plans provide Medigap coverage for close to 34% of those with policies in the state.

Pennsylvania Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	3,809	0.58%
B	12,948	1.96%
C	39,324	5.94%
D	15,611	2.36%
E	3,049	0.46%
F	172,496	26.06%
G	277,140	41.87%
H	3,733	0.56%
I	2,386	0.36%
J	5,748	0.87%
K	1,464	0.22%
L	989	0.15%
M	17	0.00%
N	122,950	18.58%
Other	0	0.00%
Pre-Standardized	170	0.03%
Total	661,834	100.00%

Key Observation:

- In Pennsylvania, well over 41% of Medigap enrollees are covered by Plan G.

Puerto Rico Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	5,699	50.84%
Medigap Carrier 2	4,619	41.21%
Medigap Carrier 3	832	7.42%
Medigap Carrier 4	52	0.46%
All Other Medigap Carriers	7	0.06%
Total	11,209	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 11,209 Medicare beneficiaries in Puerto Rico.
- UnitedHealthcare Ins Co provides Medigap coverage for close to 51% of those with policies in Puerto Rico.

Puerto Rico Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	19	0.17%
B	65	0.58%
C	4,563	40.71%
D	1,021	9.11%
E	4	0.04%
F	3,469	30.95%
G	1,410	12.58%
H	4	0.04%
I	9	0.08%
J	414	3.69%
K	11	0.10%
L	9	0.08%
M	0	0.00%
N	206	1.84%
Other	0	0.00%
Pre-Standardized	5	0.04%
Total	11,209	100.00%

Key Observation:

- In Puerto Rico, close to 41% of those enrolled in Medigap plans have chosen Plan C.

Rhode Island Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	21,306	47.90%
UNITEDHEALTHCARE INS CO	18,149	40.81%
Medigap Carrier 3	1,369	3.08%
Medigap Carrier 4	1,070	2.41%
All Other Medigap Carriers	2,583	5.81%
Total	44,477	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 44,477 Medicare beneficiaries in Rhode Island.
- UnitedHealthcare Ins Co provides Medigap coverage for close to 41% of those with policies in the state.
- UnitedHealthcare Ins Co is now the 2nd largest carrier in Rhode Island, down from 1st last year.

Rhode Island Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	302	0.68%
B	69	0.16%
C	11,723	26.36%
D	174	0.39%
E	21	0.05%
F	14,148	31.81%
G	12,196	27.42%
H	0	0.00%
I	47	0.11%
J	456	1.03%
K	119	0.27%
L	57	0.13%
M	1	0.00%
N	5,159	11.60%
Other	0	0.00%
Pre-Standardized	5	0.01%
Total	44,477	100.00%

Key Observation:

- In Rhode Island, close to 32% of those enrolled in Medigap plans have chosen Plan F.

South Carolina Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	73,484	26.10%
Medigap Carrier 2	72,885	25.89%
Medigap Carrier 3	28,268	10.04%
Medigap Carrier 4	27,719	9.84%
All Other Medigap Carriers	79,206	28.13%
Total	281,562	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 281,562 Medicare beneficiaries in South Carolina.
- UnitedHealthcare Ins Co plans provide Medigap coverage for 26% of those with policies in the state.

South Carolina Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	708	0.25%
B	773	0.27%
C	3,133	1.11%
D	6,030	2.14%
E	94	0.03%
F	98,196	34.88%
G	142,725	50.69%
H	46	0.02%
I	260	0.09%
J	2,378	0.84%
K	611	0.22%
L	371	0.13%
M	2	0.00%
N	26,159	9.29%
Other	0	0.00%
Pre-Standardized	76	0.03%
Total	281,562	100.00%

Key Observation:

- In South Carolina, more than 50% of those enrolled in Medigap plans have chosen Plan G.

South Dakota Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	21,244	30.71%
Medigap Carrier 2	11,877	17.17%
Medigap Carrier 3	10,035	14.51%
UNITEDHEALTHCARE INS CO	4,666	6.75%
All Other Medigap Carriers	21,354	30.87%
Total	69,176	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 69,176 Medicare beneficiaries in South Dakota.
- UnitedHealthcare Ins Co provides Medigap coverage for close to 7% of those with policies in the state.

South Dakota Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	127	0.18%
B	34	0.05%
C	121	0.17%
D	37	0.05%
E	29	0.04%
F	25,903	37.45%
G	38,871	56.19%
H	4	0.01%
I	13	0.02%
J	175	0.25%
K	81	0.12%
L	36	0.05%
M	3	0.00%
N	2,947	4.26%
Other	718	1.04%
Pre-Standardized	77	0.11%
Total	69,176	100.00%

Key Observation:

- In South Dakota, over 56% of those enrolled in Medigap plans have chosen Plan G.

Tennessee Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	60,375	19.36%
Medigap Carrier 2	60,223	19.31%
Medigap Carrier 3	49,511	15.87%
Medigap Carrier 4	42,893	13.75%
All Other Medigap Carriers	98,901	31.71%
Total	311,903	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 311,903 Medicare beneficiaries in Tennessee.
- UnitedHealthcare Ins Co plans provide Medigap coverage for over 19% of those with policies in the state.
- UnitedHealthcare Ins Co plans combined are now the largest carrier in Tennessee, up from 2nd last year.

Tennessee Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	971	0.31%
B	637	0.20%
C	4,520	1.45%
D	2,461	0.79%
E	780	0.25%
F	104,656	33.55%
G	167,469	53.69%
H	64	0.02%
I	441	0.14%
J	4,206	1.35%
K	592	0.19%
L	236	0.08%
M	26	0.01%
N	24,437	7.83%
Other	0	0.00%
Pre-Standardized	407	0.13%
Total	311,903	100.00%

Key Observation:

- In Tennessee, Plan G, covering over 53% of those enrolled, is the most popular Medigap plan.

Texas Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO *	227,558	22.85%
Medigap Carrier 2	203,963	20.48%
Medigap Carrier 3	168,444	16.91%
Medigap Carrier 4	101,031	10.15%
All Other Medigap Carriers	294,867	29.61%
Total	995,863	100.00%

*UNITEDHEALTHCARE INS CO includes UnitedHealthcare Ins Co & UnitedHealthcare Ins Co of America.

Key Observations:

- Medigap plans provide supplemental coverage for 995,863 Medicare beneficiaries in Texas.
- UnitedHealthcare Ins Co plans provide Medigap coverage for almost 23% of those with policies in the state.

Texas Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	2,610	0.26%
B	1,486	0.15%
C	4,858	0.49%
D	2,887	0.29%
E	287	0.03%
F	277,808	27.90%
G	602,114	60.46%
H	189	0.02%
I	1,353	0.14%
J	10,061	1.01%
K	2,560	0.26%
L	1,257	0.13%
M	85	0.01%
N	87,946	8.83%
Other	0	0.00%
Pre-Standardized	362	0.04%
Total	995,863	100.00%

Key Observation:

- In Texas, over 60% of those enrolled in Medigap plans have chosen Plan G.

Utah Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	30,707	38.23%
Medigap Carrier 2	20,316	25.29%
Medigap Carrier 3	5,612	6.99%
Medigap Carrier 4	4,544	5.66%
All Other Medigap Carriers	19,138	23.83%
Total	80,317	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 80,317 Medicare beneficiaries in Utah.
- UnitedHealthcare Ins Co provides Medigap coverage for more than 38% of those with policies in the state.

Utah Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	237	0.30%
B	97	0.12%
C	675	0.84%
D	275	0.34%
E	58	0.07%
F	26,852	33.43%
G	42,376	52.76%
H	102	0.13%
I	89	0.11%
J	917	1.14%
K	316	0.39%
L	172	0.21%
M	1	0.00%
N	8,121	10.11%
Other	0	0.00%
Pre-Standardized	29	0.04%
Total	80,317	100.00%

Key Observation:

- In Utah, close to 53% of those enrolled in Medigap plans have chosen Plan G.

Vermont Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	13,345	23.92%
UNITEDHEALTHCARE INS CO	11,185	20.05%
Medigap Carrier 3	7,831	14.04%
Medigap Carrier 4	4,859	8.71%
All Other Medigap Carriers	18,566	33.28%
Total	55,786	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 55,786 Medicare beneficiaries in Vermont.
- UnitedHealthcare Ins Co provides Medigap coverage for 20% of those with policies in the state.

Vermont Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	679	1.22%
B	230	0.41%
C	6,261	11.22%
D	1,785	3.20%
E	751	1.35%
F	16,550	29.67%
G	14,255	25.55%
H	48	0.09%
I	15	0.03%
J	1,773	3.18%
K	277	0.50%
L	137	0.25%
M	0	0.00%
N	12,990	23.29%
Other	0	0.00%
Pre-Standardized	35	0.06%
Total	55,786	100.00%

Key Observation:

- In Vermont, over 29% of those enrolled in Medigap plans have chosen Plan F.

Virgin Islands Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	3,344	96.82%
Medigap Carrier 2	110	3.18%
Medigap Carrier 3	0	0.00%
Medigap Carrier 4	-	0.00%
All Other Medigap Carriers	-	0.00%
Total	3,454	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 3,454 Medicare beneficiaries in the Virgin Islands.
- UnitedHealthcare Ins Co provides Medigap coverage for close to 97% of those with policies in the Virgin Islands.

Virgin Islands Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	48	1.39%
B	42	1.22%
C	256	7.41%
D	26	0.75%
E	0	0.00%
F	1,902	55.07%
G	694	20.09%
H	3	0.09%
I	13	0.38%
J	162	4.69%
K	35	1.01%
L	15	0.43%
M	0	0.00%
N	258	7.47%
Other	0	0.00%
Pre-Standardized	0	0.00%
Total	3,454	100.00%

Key Observation:

- In the Virgin Islands, 55% of those enrolled are covered by Medigap Plan F.

Virginia Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	151,782	34.38%
UNITEDHEALTHCARE INS CO	103,615	23.47%
Medigap Carrier 3	63,115	14.30%
Medigap Carrier 4	23,389	5.30%
All Other Medigap Carriers	99,593	22.56%
Total	441,494	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 441,494 Medicare beneficiaries in Virginia.
- UnitedHealthcare Ins Co provides Medigap coverage for over 23% of those with policies in the state.

Virginia Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	1,692	0.38%
B	948	0.21%
C	2,535	0.57%
D	702	0.16%
E	368	0.08%
F	151,368	34.29%
G	235,873	53.43%
H	215	0.05%
I	1,603	0.36%
J	9,480	2.15%
K	1,136	0.26%
L	623	0.14%
M	12	0.00%
N	34,506	7.82%
Other	0	0.00%
Pre-Standardized	433	0.10%
Total	441,494	100.00%

Key Observation:

- In Virginia, over 53% of those enrolled in Medigap plans have chosen Plan G.

Washington Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	83,813	25.34%
Medigap Carrier 2	81,678	24.70%
Medigap Carrier 3	69,825	21.11%
Medigap Carrier 4	32,562	9.85%
All Other Medigap Carriers	62,825	19.00%
Total	330,703	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 330,703 Medicare beneficiaries in Washington.
- UnitedHealthcare Ins Co provides Medigap coverage for over 25% of those with policies in the state.

Washington Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	1,433	0.43%
B	353	0.11%
C	2,482	0.75%
D	573	0.17%
E	219	0.07%
F	105,857	32.01%
G	154,174	46.62%
H	35	0.01%
I	1,160	0.35%
J	3,514	1.06%
K	3,498	1.06%
L	444	0.13%
M	4	0.00%
N	56,734	17.16%
Other	0	0.00%
Pre-Standardized	223	0.07%
Total	330,703	100.00%

Key Observation:

- In Washington, Plan G, covering over 46% of those enrolled, is the most popular Medigap plan.

West Virginia Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	25,692	33.00%
Medigap Carrier 2	13,589	17.45%
Medigap Carrier 3	8,347	10.72%
Medigap Carrier 4	6,444	8.28%
All Other Medigap Carriers	23,786	30.55%
Total	77,858	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 77,858 Medicare beneficiaries in West Virginia.
- UnitedHealthcare Ins Co provides Medigap coverage for 33% of those with policies in the state.

West Virginia Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	347	0.45%
B	268	0.34%
C	1,229	1.58%
D	410	0.53%
E	42	0.05%
F	27,155	34.88%
G	37,985	48.79%
H	17	0.02%
I	255	0.33%
J	1,159	1.49%
K	228	0.29%
L	168	0.22%
M	0	0.00%
N	8,523	10.95%
Other	0	0.00%
Pre-Standardized	72	0.09%
Total	77,858	100.00%

Key Observation:

- In West Virginia, close to 49% of those enrolled in Medigap plans have chosen Plan G.

Wisconsin Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
Medigap Carrier 1	66,269	21.59%
UNITEDHEALTHCARE INS CO	56,372	18.37%
Medigap Carrier 3	44,952	14.65%
Medigap Carrier 4	29,271	9.54%
All Other Medigap Carriers	110,016	35.85%
Total	306,880	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 306,880 Medicare beneficiaries in Wisconsin.
- UnitedHealthcare Ins Co provides Medigap coverage for more than 18% of those with policies in the state.

Wisconsin Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	1,378	0.45%
B	5,732	1.87%
C	200	0.07%
D	96	0.03%
E	17	0.01%
F	1,943	0.63%
G	1,094	0.36%
H	1	0.00%
I	21	0.01%
J	273	0.09%
K	29	0.01%
L	34	0.01%
M	0	0.00%
N	449	0.15%
Other	295,467	96.28%
Pre-Standardized	146	0.05%
Total	306,880	100.00%

Key Observation:

- In Wisconsin, over 96% of all Medigap enrollees are covered by plans categorized as “Other”.

Wyoming Medigap Enrollment & Market Share by Leading Carrier

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
UNITEDHEALTHCARE INS CO	11,719	19.80%
Medigap Carrier 2	10,477	17.70%
Medigap Carrier 3	8,711	14.72%
Medigap Carrier 4	8,276	13.98%
All Other Medigap Carriers	20,009	33.80%
Total	59,192	100.00%

Key Observations:

- Medigap plans provide supplemental coverage for 59,192 Medicare beneficiaries in Wyoming.
- UnitedHealthcare Ins Co provides Medigap coverage for close to 20% of those with policies in the state.

Wyoming Medigap Enrollment & Market Share by Standardized Plan Type

	<i>Medigap Enrollment</i>	<i>Medigap Market Share</i>
A	247	0.42%
B	93	0.16%
C	462	0.78%
D	86	0.15%
E	24	0.04%
F	18,557	31.35%
G	32,801	55.41%
H	38	0.06%
I	62	0.10%
J	664	1.12%
K	258	0.44%
L	114	0.19%
M	0	0.00%
N	5,770	9.75%
Other	0	0.00%
Pre-Standardized	16	0.03%
Total	59,192	100.00%

Key Observation:

- In Wyoming, over 55% of those enrolled in Medigap plans have chosen Plan G.